

# WMTS

WESTERN MANUFACTURING TECHNOLOGY SHOW

June 15-17, 2015

Edmonton EXPO Centre

wmts.ca

WMTS POST SHOW REPORT

Strategic Event Partners:



Official Community Supporter



Official Media Partners:



## VERIFIED ATTENDANCE

Total Show Attendance (net).....	<b>1,754</b>
Total Show Attendance (gross).....	<b>2,471</b>
Total Exhibiting Companies.....	<b>133</b>
Total Square Footage.....	<b>50,200</b>



## LEAD RETRIEVAL

Total Number of Leads	<b>4,570</b>
Average Leads per Exhibitor	<b>55</b>

## ROLE IN BUYING

Over **70%** of attendees influence equipment purchase decisions in their companies

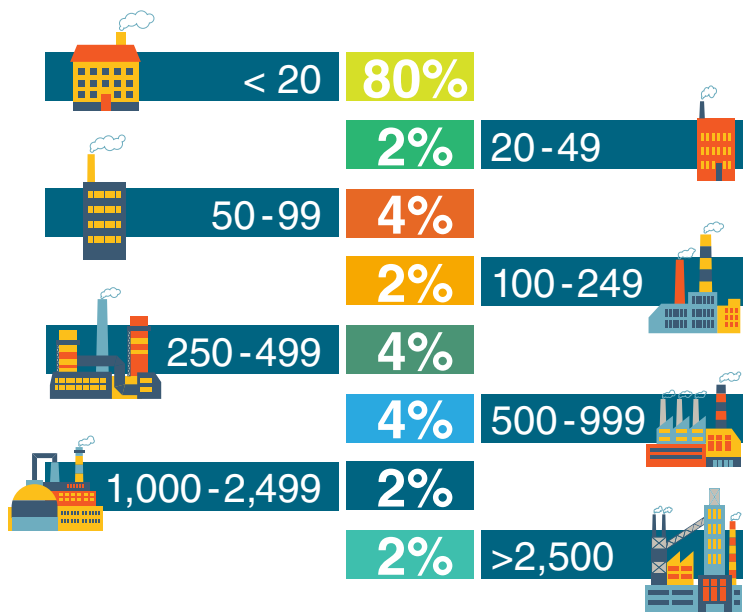
## TECHNOLOGIES EVALUATED

WMTS attendees came to evaluate the following technologies:

3D Imaging	Conveyors & Conveying Systems	Lasers & Related Equipment	Quality & Testing
Additive Manufacturing/ Rapid	Design & Simulation	Liquid Coating	Reverse Engineering
Advanced Materials	Digitizers	Machine Vision Systems	Robotics
Assembly & Joining	Drilling	Machining	Sensors
Assembly Equipment & Systems	EDM	Material Handling	Software/Simulation
Automation	Electronics Manufacturing	Measurement, Inspection & Analysis	Solar/Photovoltaic
Boring	Engineering Materials	Metrology Equipment	Surface Coating Equipment
Ceramics	Environmental Equipment & Protection	Micro-Manufacturing	Surface Treatment & Cleaning Equipment
Circuit Board Assemblies	Fastening	Milling	Thermoplastics
CNC Controls & Accessories	Finishing & Coatings	Nano-Technology	Titanium and its Alloys
Composites	Forming & Fabrication	NC, CNC & DNC	Tooling
Contract Manufacturing	Geometric Dimensioning & Tolerancing (GD&T)	Nickel, Nickel Alloys	Turning
Controls, CAD/CAM, Software	Grinding	Parts Cleaning Equipment	Water Jet Cutting
	Imaging Technologies	Product Data Management	Welding

## COMPANY SIZE\*

WMTS connects you with a variety of manufacturing facility sizes providing you access to every level in the supply chain; including the often difficult to reach job shops of less than 50 employees

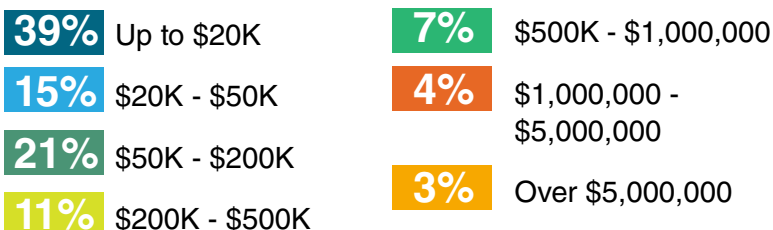
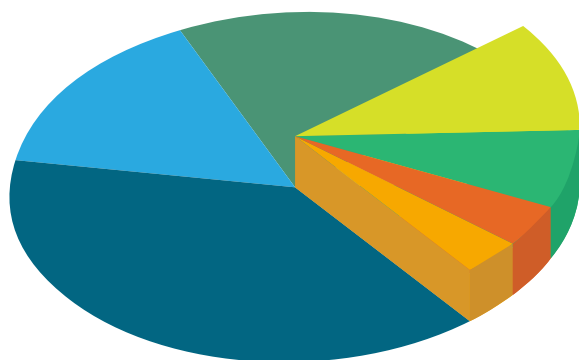


## ATTENDEES PRIMARY TYPE OF BUSINESS

Agriculture  
 Aircraft/Aerospace  
 Automotive  
 Communications  
 Consulting/Engineering  
 Defense  
 Education/Academic  
 Electronics/Computers  
 Fabricated Metal/Stampings  
 Forestry  
 Furniture  
 Government/Military  
 Industrial and Commercial Machinery  
 Manufacturing  
 Medical/Surgical  
 Mining  
 Motorsports  
 Oil & Gas  
 Petroleum  
 Plastic Products  
 Renewable Energy  
 Research & Development  
 Services (Financial and Other)  
 Transportation

## COMPANY BUDGET\*

**24%** Attendees have a company budget that exceeds **\$200,000**

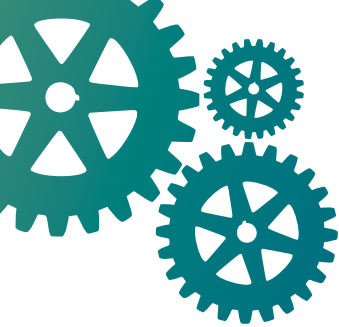


"WMTS was well worth the visit. We saw several pieces of equipment in action that we are considering purchasing. We also discovered new equipment that will help us increase productivity and improve quality."

*Calvin Austrom  
 Operations Manager  
 RAM Manufacturing Ltd.*

According to the WMTS post-show survey, **80%** of attendees are more likely to do business with a company that exhibits at an industry trade show such as WMTS

\*Percentages don't include "No Response"



## JOB FUNCTIONS\*

**53%** Company Management/  
Corporate Executive, Owner,  
Quality Management,  
Purchasing

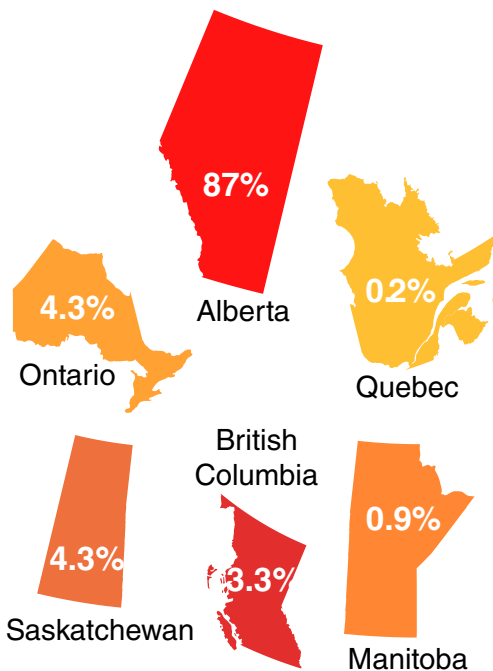
**30%** Manufacturing  
Production

**10%** Product Design & R&D

**5%** Manufacturing  
Engineering

**2%** Educator/Instructor

## ATTENDANCE BY PROVINCE



## SAMPLE OF ATTENDING COMPANIES

Reach many of Western Canada's most significant manufacturing players at WMTS

Absolute Completion Technologies Ltd.  
Academy Petroleum Industries  
Access Precision Machining Ltd.  
Accurapuls Canada Inc.  
Accu-Thread Machining Ltd.  
AECOM  
Agropur  
AGV Mechanical Inc.  
Alberta Precision Tool  
Alberta Production Machining  
ALCO Inc.  
Amik Oilfield Equipment & Rentals  
Andes Energy Services Ltd.  
Apache Pipeline Products  
Apex Machine and Manufacturing  
Apollo Machine & Welding Ltd.  
Arc Metal Industries  
Argus Machine Co Ltd.  
ATS Traffic Group  
Avanti Development  
Barrhead Machine and Welding  
Base Industrial Supply Ltd.  
Black Cat Blades Ltd.  
Boreal Machine Inc.  
BP Machine  
Brucesteel Industrial Services Ltd.  
Buhler Industries Inc.  
Canak Industries Inc.  
Canalta Controls Ltd.  
Capital Power Corporation  
Capital Steel  
Cascade Geotechnical Inc.  
Cascadia Metals Ltd.  
Civeo Canada  
Control Flow Hydraulics  
Cougar Drilling Solutions  
Deloitte LLP  
Denmax Energy  
DFI Corporation  
Domino Machine Inc.  
Dormer Pramet  
Dubois Chemicals Inc.  
Dura Products Inc.  
Dynamic Cutting Solutions Ltd.  
Dynamax Drilling Tools  
Edmonton Aluminium Castings Ltd.  
Enbridge Pipelines Inc.  
Encore Metals  
Endeavor Machining Solutions Inc.  
Endeavor Steel Ltd.  
ESCO  
Evolution Oil Tools Inc.  
Ex-Trak Industries Ltd.  
Flexxair Inc.  
Freudenberg Oil & Gas Technologies  
Garneau Manufacturing Inc.  
Garnet Instruments Ltd.  
GE Oil & Gas  
Genax Metal Manufacturing Ltd.  
Genesis Oil Tool Inc.  
GF Machinig  
Hamilton Metals Canada  
Hawk Custom Sheet Metal Ltd.  
HD Laser Tech Inc.  
Highmark Machine Works Ltd.  
Inland Industrial Supply Ltd.  
Innovative Mechanical Solutions Inc.  
In-Situ Machining Solutions  
Integrated Precision Ltd.  
John Deere Reman-Edmonton  
JSR Welding Inc.  
Karma Machining and Manufacturing  
KB Industrial Mechanics Ltd.  
Labatt  
Landtran Logistics Inc.  
Ledcor  
M&F Gauge & Specialty Co.  
Macaulay Oilfield Welding  
Machinemax  
MakLoc Buildings Inc.  
Mansini Steel Manufacturing  
Metal Fabricators and Welding Ltd.  
MetalBoss Technologies Inc.  
Millerdale Tool & Machine Co.  
MIR Machining Inc.  
New Era Design Inc.  
Nextgen Industries Inc.  
Nexus CNC Machining Services Ltd.  
Norquest Industires  
Norseman Inc.  
Orion Plastics Inc.  
Packers Plus Energy Services Inc.  
Palm Industries Ltd.  
Pearson Manufacturing Ltd.  
Plain Lake Machining Ltd.  
Primal Tribe Inc.  
Primary Logistics Inc.  
Propak Systems Ltd.  
Pyramid Process Fabricators  
Quadra Chemicals Ltd.  
Quality Carbide Grind  
RAM Manufacturing Ltd.  
Rapid Design Group Inc.  
Raptor Machining  
Razor Edge Fabrication Ltd.  
REACH-Consulting Ltd.  
Reimer Enterprise  
RHK Hydraulics  
RIO-TEK Canada Inc.  
Russel Metals Inc.  
RYCO Machining and Manufacturing Inc.  
Saskarc Industries Inc.  
Saskatoon Welding Services Ltd.  
SAT Consulting and Construction  
Seigbert Steel Inc.  
Sherritt Technologies  
Sinclair Supply Ltd.  
Stinger Fabrication and Welding  
String Machine & Welding Ltd.  
Superior Joining Technologies Inc.  
Synerion  
Tartan Controls Inc.  
Technical Coating Systems  
TransAlta Co.  
Truebore Machining Inc.  
TSM Machine Works Inc.  
Universal Weld Overlays  
Universe Machine Co.  
University of Alberta  
Vanco Electrical Supplies  
Venture Fabrication Ltd.  
Vertex Welding Inc.  
Viper Tech Inc.  
Volant Products Inc.  
Waiward Steel Fabricators  
Weir Oil & Gas  
Westco Energy Services Inc.  
Western Instruments Inc.  
Westland Machine Ltd.  
Westside Service Ltd.  
ZCL Composites  
Zen Development Co.